

		[1]	[2]	[3]	[4]
		2016	2017	2017	2018
INCOME		ACTUALS	BUDGET	ACTUALS	BUDGET
<b>4175 · EARNED REVENUE</b>					
4110 · Concert Ticket Admissions		1,552	1,500	3,145	5,000
4145 · Teaching & Workshops		6,160	4,800	1,571	4,800
4146 · Seminars, Projects (TG)					3,000
4155 · Membership Fees					9,000
4170 · Recovered Expenses		300	-	25	-
4171 · Miscellaneous Revenue, Sundry					-
<b>Total 4175 · EARNED REVENUE</b>		<b>8,012</b>	<b>6,300</b>	<b>4,741</b>	<b>21,800</b>
<b>4210 · ENDOWMENT &amp; INVESTMENT INCOME</b>					
4205 · Interest Income		4	5	4	5
<b>Total 4210 · ENDOWMENT &amp; INVESTMENT INCO</b>		<b>4</b>	<b>5</b>	<b>4</b>	<b>5</b>
<b>4345 · PRIVATE SECTOR REVENUE</b>					
4305 · Individual Donations		5,302	5,000	6,689	5,000
4310 · Corporate Donations		100	500		1,000
4315 · Corporate Sponsors		500	1,000		1,000
4330 · Fundraising Event Revenue		6,434	6,000	4,489	7,000
<b>Total 4345 · PRIVATE SECTOR REVENUE</b>		<b>12,336</b>	<b>12,500</b>	<b>11,177</b>	<b>14,000</b>
<b>4550 · PUBLIC SECTOR REVENUE</b>					
4475 · Provincial - Operating Support		-		-	
4530 · Municipal - Project Grants		-	4,000	-	
<b>Total 4550 · PUBLIC SECTOR REVENUE</b>		<b>-</b>	<b>4,000</b>	<b>-</b>	<b>-</b>
	<b>TOTAL INCOME</b>	<b>20,352</b>	<b>22,805</b>	<b>15,922</b>	<b>35,805</b>
<b>EXPENSE</b>					
<b>5195 · PROGRAMMING EXPENDITURES</b>					
5100 · Artistic & Program Personnel					
Music Directors		7,000	7,000	8,500	18,000
Contract Artistic Personnel		-	500	450	500
Royalty, Copyright & Licensing		222	200	67	200
<b>Total 5100 · Artistic &amp; Program Personnel</b>		<b>7,222</b>	<b>7,700</b>	<b>9,017</b>	<b>18,700</b>
5140 · Performance & Production					
Performance Venue		-	500	200	500
Rehearsal Hall		1,450	1,750	1,950	2,000
Program & Production Equipment		-	1,000	-	-
Lighting, Sound, Special Effect		-	-	50	-
Scripts, Scores, Arrangements		960	500	266	500
Music, Video & Media Recording		-	450	589	350
Member/Volunteer Recruitment		128	300		
<b>Total 5140 · Performance &amp; Production</b>		<b>2,539</b>	<b>4,500</b>	<b>3,055</b>	<b>3,350</b>
5155 · Workshops, Seminars, Projects					
Workshop Leader, Mentor Fees		2,729	2,000	1,560	2,000
Venue, Rentals, Expenses		2,286	2,000	725	2,000
Seminars, Projects (TG)					6,000
<b>Total 5155 · Workshops, Seminars, Projects</b>		<b>5,615</b>	<b>4,000</b>	<b>2,285</b>	<b>10,000</b>
5165 · Concert Program Publication		-	-	112	-
5175 · Outreach, Demos & Publications		-	1,000	-	-
5185 · Member Communications, Networking		-	100	-	200
<b>Total 5195 · PROGRAMMING EXPENDITURES</b>		<b>15,375</b>	<b>17,300</b>	<b>14,469</b>	<b>32,250</b>
<b>5330 · MARKETING &amp; COMMUNICATIONS</b>					
5325 · Promotional Materials		-		-	800
<b>Total 5330 · MARKETING &amp; COMMUNICATIONS</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>800</b>
<b>5425 · FUNDRAISING EXPENDITURES</b>					
5415 · Fundraising Event Expenses		2,628	2,500	1,043	2,000
5410 · Fundraising Contract Personnel					-
<b>Total 5425 · FUNDRAISING EXPENDITURES</b>		<b>2,628</b>	<b>2,500</b>	<b>1,043</b>	<b>2,000</b>
<b>5525 · ADMINISTRATIVE EXPENDITURES</b>					
5520 · Office Overhead					
Insurance					200
Postage, Courier		-	-	-	-
Office Supplies		33	100	66	100
Copying & Printing		-	-	-	-
Internet Services, Software		-	-	-	250
Bank Charges		55	50	95	50
PayPal Fees		66	100	19	25
<b>Total 5520 · Office Overhead</b>		<b>153</b>	<b>250</b>	<b>180</b>	<b>625</b>
<b>Total 5525 · ADMINISTRATIVE EXPENDITURES</b>		<b>153</b>	<b>250</b>	<b>180</b>	<b>625</b>
	<b>Total Expense</b>	<b>18,156</b>	<b>20,050</b>	<b>15,692</b>	<b>35,675</b>
	<b>Net Income (Deficit)</b>	<b>2,195</b>	<b>2,755</b>	<b>230</b>	<b>130</b>